Change deal status while viewing a contact record

This article applies to:

You can quickly update the status of a Pipeline Deal while viewing a contact record.

1. Click on the Pipeline card in the Contact activity section of the contact record

2. Click on the current Status of the Deal

3. Choose a new status
<table>
<thead>
<tr>
<th>Deal value</th>
<th>Actual close date</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,399</td>
<td>Apr 19, 2022</td>
<td>Deal won</td>
</tr>
</tbody>
</table>

Stage: Negotiating

Move to next stage →