

# August update 2018 | Keap

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## Invoicing

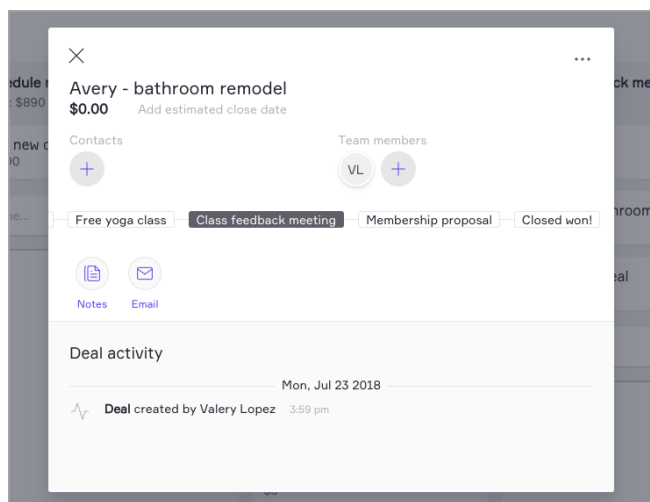
Send professional invoices and track their status in one central location. Automatically send a follow up email once the customer pays an invoice. For detailed instructions, [click here](#).

## Enriched contact email

Send customized emails directly from your contact record. Add attachments, sign off with your personalized signature, and use the rich text editor to format the email. [click here](#) for more information.

## Updated card view in sales pipeline

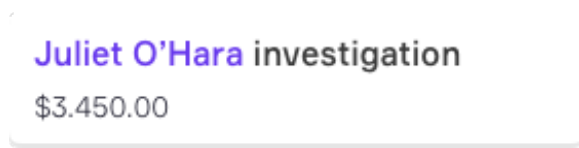
When in the sales pipeline this is the **CURRENT** card view after card creation:



This is how the **NEW** card will display after card creation:

If the contact is an existing contact - name will display in purple, followed by the

title:



The card will no longer display the "Time in stage" or the team member initials.

## Invoices: How to personalize your email message

Customize your invoicing emails. Add a personal touch to the email that's sent when you invoice your customer. For more information, [click here](#)

## Contact type Field & associated Lists

Sort your contacts into Contact Type lists so you can easily find the right ones at a later time. Use the drop-down field on the contact record to label the contact a "Lead," "Customer," or "Other" and see your lists appear on your Contacts page. For more information, [click here](#)