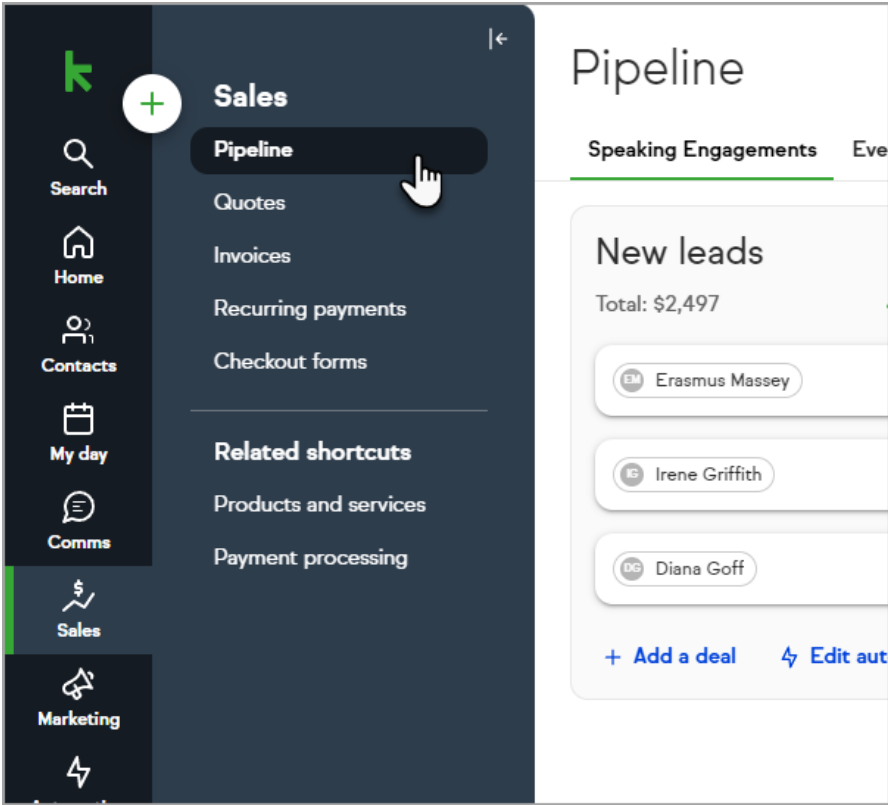


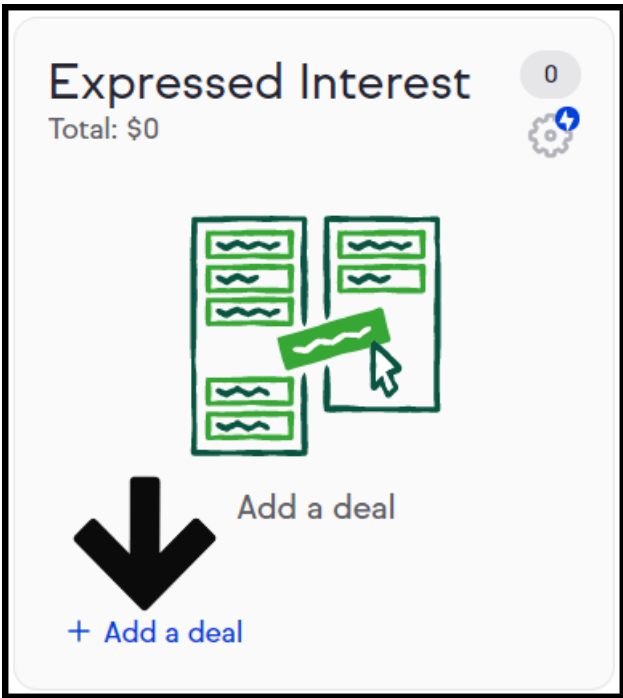
Add a Deal

This article applies to:

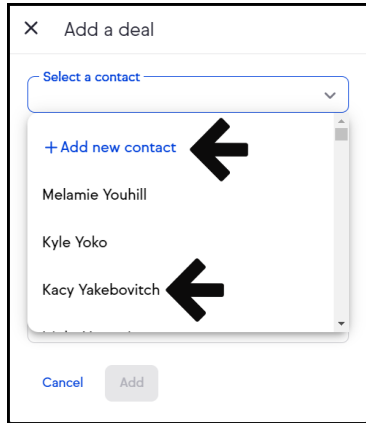
1. To add a new Deal from the Pipeline Dashboard from the left hand Nav.



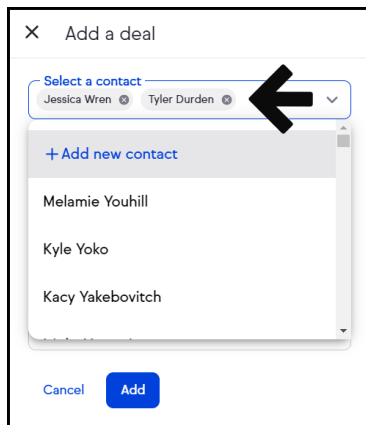
2. When in the pipeline to create a deal click **Add a deal**



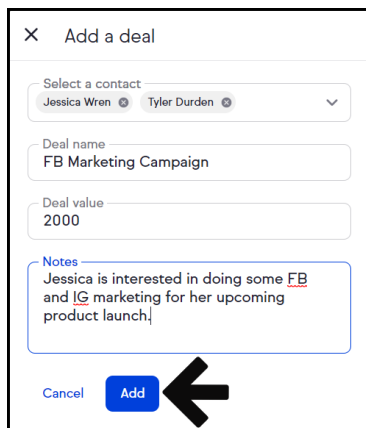
3. Click **Select a contact**, select an existing contact from the drop down list, or click **+Add a new contact** to create a new contact record
Tip: You can start typing the name of your desired contact into the Select a contact field to narrow the drop-down results



4. You can add multiple contacts to the new deal

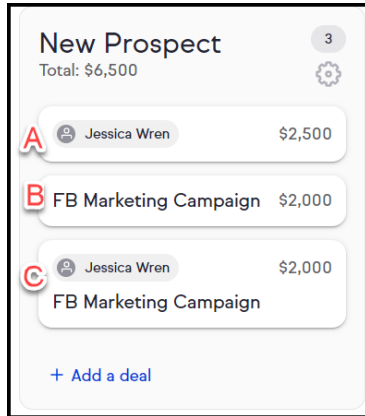


5. Add a **Deal name**, **Deal Value**, and **Notes**. Click **Add** to continue



- 6.
- A. Deal card has only a contact added and no deal name
 - B. Deal card has only a deal name, no contact added
 - C. Deal card has both a contact added and a deal name

7.



8. Click on the deal card to open the full view of the deal card or to add or edit details



9. From the full view of the deal card you can:
- A. Edit the deal name and deal value
 - B. Move the deal to the next stage
 - C. Add more contacts to the deal and an estimated close date
 - D. Add more Team members to the deal
 - E. Add notes or send an email to the primary contact for this deal

FB Marketing Campaign
\$2,000.00

Stage
Expressed Interest

Next stage: New Prospect [Move deal](#) →

Contacts
JW TD +

Team members
JS +

Close date
Add estimated close date

Notes Email

Deal activity

Today

- Note created by Jack Smithson 10:25 AM
Jessica is interested in doing some FB and IG marketing for her upcoming product launch.
- Deal created by Jack Smithson 10:25 AM

The screenshot shows a CRM interface for a deal titled 'FB Marketing Campaign' with a value of '\$2,000.00'. The deal is currently in the 'Expressed Interest' stage, with the next stage being 'New Prospect'. A 'Move deal' button is available. The interface includes sections for 'Contacts' (JW, TD, +) and 'Team members' (JS, +). There are also fields for 'Close date' and 'Notes/Email'. The 'Deal activity' section shows a note and a deal creation event from Jack Smithson at 10:25 AM. Annotations A-E and arrows point to the deal title, stage dropdown, team members, notes/email icons, and the deal activity list.